Summary of Loss Analytics

Valued as of 04/07/2003

Actual Historical Losses by Period

Causative Agent	Claim Code	Claim Count	Incurred Values	Development Factors	Developed Incurred	Percentage Total
Period: 07/01/1999 - 06/30/2000						
Patient Handling	A	16	346,534	1.273	441,138	55%
Repositioning	B	8	173,267		220,549	26%
Cumulative Trauma	C	2	2,705		3,443	0%
Slip & Falls	D	4	44,519		56,673	7%
Not Otherwise Classified	E	23	62,621		79,717	10%
Total By Period		53	$ 629,647		$ 801,540	100%
Period: 07/01/2000 - 06/30/2001						
Patient Handling	A	27	488,641	1.514	695,887	51%
Repositioning	B	12	204,285		309,287	23%
Cumulative Trauma	C	1	2,729		4,131	0%
Slip & Falls	D	4	1,164		1,762	0%
Not Otherwise Classified	E	38	237,497		359,571	26%
Total By Period		82	$ 905,316		$ 1,370,640	100%
Period: 07/01/2001 - 06/30/2002						
Patient Handling	A	18	143,970	2.148	309,264	32%
Repositioning	B	11	87,986		188,985	20%
Cumulative Trauma	C	6	25,191		54,110	6%
Slip & Falls	D	6	55,757		119,767	12%
Not Otherwise Classified	E	32	138,287		297,048	31%
Total By Period		73	$ 451,190		$ 969,176	100%
Grand Totals:		208	$ 1,986,152			

Projected Losses without Intervention

Average Values	Causative Agent	Claim Code	Number of Claims	Average Value	Development Factor	Developed Claim Values	Percent Of Total	Projected 3 Year Total	Percent of Projected
	Patient Handling	A	20	316,718	1.645	482,199	46%	1,446,299	46%
	Repositioning	B	10	155,179		238,617	23%	715,851	23%
	Cumulative Trauma	C	3	10,208		20,562	2%	61,685	2%
	Slip & Falls	D	5	33,814		59,491	6%	178,293	6%
	Not Otherwise Classified	E	31	146,135		245,443	23%	736,328	23%
	Total By Period		69	$ 662,054		$ 1,047,122	100%	$ 3,141,365	100%

Zero-Lift Projected Expected Three Year Savings

Causative Agent	Claim Code	Reduction Percentage	Annual $ Reduction	Total Savings	Percent of Projected
Patient Handling	A	34.6%	268,334	781,001	25%
Repositioning	B	32.4%	77,636	232,908	7%
Cumulative Trauma	C	8.0%	1,645	4,935	0%
Slip & Falls	D	5.4%	3,208	9,623	0%
Not Otherwise Classified	E	2.7%	6,627	19,881	1%
Total By Period		N/A%	$ 349,449	$ 1,048,348	33%

With help from ErgoLogix, you can objectively quantify three critical elements toward building an effective injury prevention program: (1) Actual historical losses at your medical facility for the past three years, (2) Projected future losses without implementing a program, and (3) Projected expected savings with a program in place.

Prepared by ErgoLogix

Disclaimer: Figures above are for demonstration purposes only and do not reflect any given medical facility.

Glossary of Terms

CAUSATIVE AGENT
The action or series of actions, or root cause that led to the filing of a Workers' Compensation Claim.

CLAIM CODE
An alpha-numeric letter that represents a particular causative agent.

CLAIM COUNT
The number of claims that were filed and listed on a Workers' Compensation loss run that were caused by or occurred during a defined period.

CUMULATIVE TRAUMA
A Workers' Compensation Claim that arose through a series of nearly identical repetitive actions.

DEVELOPMENT FACTORS
A numeric multiplier that is applied to incurred claim values to determine the most probable present value of ultimate loss costs.

DEVELOPED INCURRED
Incurred claim values multiplied by a development factor for a designated period of time.

HISTORIC PERIOD
The three year time period that precedes the year in which Workers' Compensation loss run information was supplied to ErgoLogix, or as otherwise depicted in the report itself.

INCURRED VALUES
The dollar amount of Workers' Compensation medical and indemnity claims that were reported on a Workers' Compensation loss run for a designated period of time.

INDEMNITY CLAIMS
Payments made to claimants under Workers' Compensation statutes for loss of time.

INTERVENTION
Methods employed to mitigate a given risk.

LOSS RUN
A listing of claims that occurred during a given period of time.

MITIGATE
To modify or change.

MEDICAL CLAIMS
Payments made to claimants under Workers' Compensation statutes for services rendered by healthcare professionals.

NOT OTHERWISE CLASSIFIED
Any Workers' Compensation Claim whose root cause is not patient handling, repositioning, cumulative trauma, or a slip and fall.

PATIENT HANDLING
A Workers' Compensation Claim whose causative agent was the lifting of a patient, or transferring of a patient from one surface to another.

PERCENTAGE OF TOTAL
The portion of the total amount of claims that is attributable to a given causative agent.

PERIOD
A one year segment of time that is further depicted through the use of a starting and ending date.

PROJECTED LOSSES
The most likely amount of claims costs to occur in the future based upon what has happened in the past.

PATIENT REPOSITIONING
A Workers' Compensation Claim whose causative agent was the movement required to properly situate a patient on the same surface (e.g. in a bed).

SLIP AND FALLS
Any Workers' Compensation Claim that arose due to a stumble or fall of the claimant whether by uneven, slick, or otherwise unsafe walking surface, or through clumsiness.

ULTIMATE LOSS COSTS
The total amount that is paid for a Workers' Compensation Claim.

ZERO LIFT
Healthcare safety equipment industry jargon that refers to programs designed to mitigate the risk of lifting, transferring, or repositioning patients.

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